

Agricultural Bulletin

1st Quarter, 2012

Quick Facts:

CA Agricultural Employment (In Thousands)

| | | |
|-----|------|-------|
| Jan | 2012 | 318.7 |
| Feb | 2012 | 314.3 |
| Mar | 2012 | 315.3 |

CA Agricultural Average Hourly Earnings (In Dollars per Hour)

| | | |
|-----|------|-------|
| Jan | 2012 | 12.37 |
| Feb | 2012 | 12.43 |
| Mar | 2012 | 12.51 |

CA Agricultural Employment (In Thousands, Year Ago)

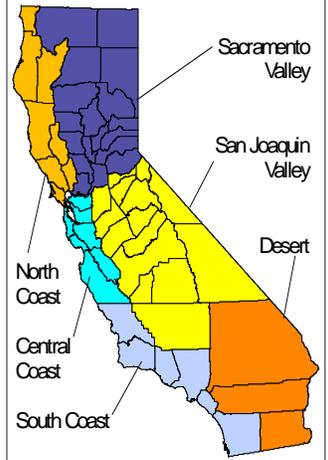
| | | |
|-----|------|-------|
| Jan | 2011 | 312.4 |
| Feb | 2011 | 314.0 |
| Mar | 2011 | 301.2 |

What's new this quarter?

California Highlights:

- ◆ Despite our struggling economy, California remains the largest agricultural producer in the nation.
- ◆ The Golden State is home to nine out of the top ten producing counties, which include: Fresno, Tulare, Monterey, Merced, Kern, Stanislaus, San Joaquin, Kings, and Ventura.
- ◆ The ten top commodities that help create revenue and jobs for California are: milk, grapes, nursery products, lettuce, cattle, hay, flowers, strawberries, tomatoes, and almonds. The state grows more than half of the nation's fruits, vegetables and nuts.
- ◆ According to the USDA's National Agricultural Statistics Service, organic takes sixth place for the value of production, however, the demand for organic foods is growing faster than the supply. The organic sector should be the next commodity to watch.
- ◆ Grower's in California's Central Valley struggle to cope with farm worker shortage. Strict immigration laws and a raging drug war south of the border are contributing factors to the decrease of farm workers.

California Agricultural Regions

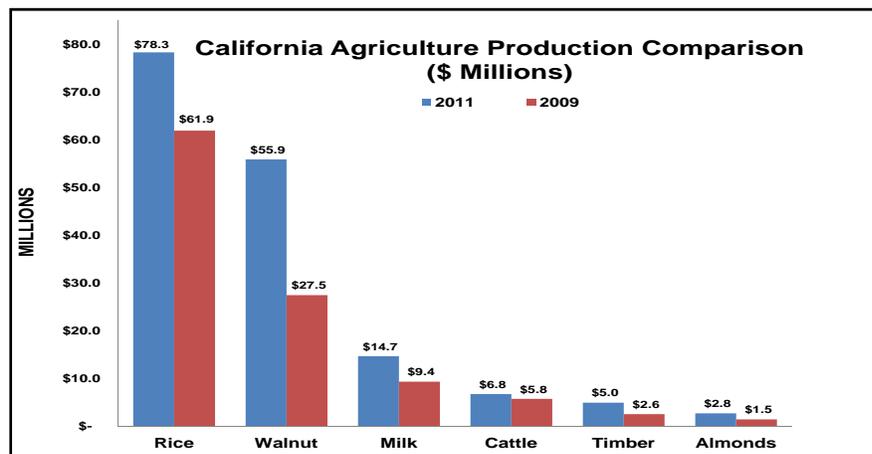


The USDA reports employment and earnings data for one month per quarter. For more national agricultural data, go to:

<http://www.nass.usda.gov/>

Regional Spotlight: *Sacramento Valley*

- ◆ Sacramento County agriculture is a significant contributor to the local economy. In addition to the \$300 million in annual production value, thousands of jobs are directly related to this commodity.
- ◆ Placer County is best known as one of California's richest farm and ranch lands. Agriculture has become a pillar of South Placer's economic growth accounting for \$76 million dollars in gross annual sales. Wine lovers visit the vineyards and wineries where they have unique and distinctive flavorful wines from the Sierra Foothills.
- ◆ Yuba County agricultural production reached an all-time high of \$212.9 million for the first time, surpassing the the previous high mark set in 2009 by more than \$14 million. The top crops were English walnuts, almond, timber, fruits, nuts, cattle and milk. According to the local growers in this county, agricultural production will continue to rise.



Regional Agricultural Employment and Wages by Industry Sector



Sacramento Valley

| Sacramento Valley Agricultural Employment and Wages by Industry Sector | | | | | | | | |
|--|----------------------|--------|--------|---------------------------|---------|---------|-----------------------|----------|
| MAJOR SECTOR | (Current Employment) | | | (Average Hourly Earnings) | | | (2011 Annual Average) | |
| | Jan-12 | Feb-12 | Mar-12 | Jan-12 | Feb-12 | Mar-12 | Employment | Earnings |
| Total Agricultural | 20,700 | 19,600 | 20,300 | \$12.82 | \$12.88 | \$12.94 | 24,983 | \$12.44 |
| Agricultural Production/Crops | 12,700 | 11,300 | 11,700 | \$12.55 | \$12.54 | \$12.62 | 14,992 | \$12.45 |
| Agricultural Production/Animal | 1,600 | 1,700 | 1,700 | \$12.74 | \$12.78 | \$12.85 | 1,633 | \$12.81 |
| Total Agricultural Support | 6,300 | 6,500 | 6,800 | \$13.68 | \$13.75 | \$13.82 | 8,258 | \$13.61 |



San Joaquin Valley

| San Joaquin Valley Agricultural Employment and Wages by Industry Sector | | | | | | | | |
|---|----------------------|---------|---------|---------------------------|----------|----------|-----------------------|----------|
| MAJOR SECTOR | (Current Employment) | | | (Average Hourly Earnings) | | | (2011 Annual Average) | |
| | Jan-12 | Feb-12 | Mar-12 | Jan-12 | Feb-12 | Mar-12 | Employment | Earnings |
| Total Agricultural | 164,200 | 158,300 | 147,100 | \$ 11.17 | \$ 11.28 | \$ 11.37 | 190,383 | \$10.90 |
| Agricultural Production/Crops | 56,800 | 54,000 | 49,800 | \$ 11.32 | \$ 11.41 | \$ 11.47 | 62,208 | \$11.09 |
| Agricultural Production/Animal | 21,000 | 21,000 | 21,000 | \$ 11.72 | \$ 11.78 | \$ 11.84 | 20,842 | \$11.68 |
| Total Agricultural Support | 85,900 | 82,900 | 75,900 | \$ 13.07 | \$ 13.18 | \$ 13.25 | 106,867 | \$12.81 |



Desert

| Desert Agricultural Employment and Wages by Industry Sector | | | | | | | | |
|---|----------------------|--------|--------|---------------------------|----------|----------|-----------------------|----------|
| MAJOR SECTOR | (Current Employment) | | | (Average Hourly Earnings) | | | (2011 Annual Average) | |
| | Jan-12 | Feb-12 | Mar-12 | Jan-12 | Feb-12 | Mar-12 | Employment | Earnings |
| Total Agricultural | 30,400 | 26,500 | 27,400 | \$ 11.98 | \$ 11.99 | \$ 12.06 | 24,533 | \$11.75 |
| Agricultural Production/Crops | 9,200 | 8,300 | 8,600 | \$ 11.44 | \$ 11.52 | \$ 11.61 | 9,075 | \$11.14 |
| Agricultural Production/Animal | 2,500 | 2,500 | 2,500 | \$ 12.53 | \$ 12.65 | \$ 12.68 | 2,492 | \$12.11 |
| Total Agricultural Support | 18,700 | 15,700 | 16,300 | \$ 13.91 | \$ 13.94 | \$ 13.99 | 12,808 | \$13.63 |



South Coast

| South Coast Agricultural Employment and Wages by Industry Sector | | | | | | | | |
|--|----------------------|--------|--------|---------------------------|----------|----------|-----------------------|----------|
| MAJOR SECTOR | (Current Employment) | | | (Average Hourly Earnings) | | | (2011 Annual Average) | |
| | Jan-12 | Feb-12 | Mar-12 | Jan-12 | Feb-12 | Mar-12 | Employment | Earnings |
| Total Agricultural | 54,300 | 59,700 | 65,500 | \$ 12.43 | \$ 12.47 | \$ 12.53 | 67,375 | \$12.12 |
| Agricultural Production/Crops | 35,400 | 40,000 | 45,700 | \$ 11.82 | \$ 11.91 | \$ 11.99 | 43,758 | \$11.47 |
| Agricultural Production/Animal | 1,700 | 1,700 | 1,800 | \$ 13.35 | \$ 13.43 | \$ 13.51 | 1,808 | \$13.26 |
| Total Agricultural Support | 17,100 | 17,900 | 17,900 | \$ 11.02 | \$ 11.09 | \$ 11.13 | 21,583 | \$10.68 |



Central Coast

| Central Coast Agricultural Employment and Wages by Industry Sector | | | | | | | | |
|--|----------------------|--------|--------|---------------------------|----------|----------|-----------------------|----------|
| MAJOR SECTOR | (Current Employment) | | | (Average Hourly Earnings) | | | (2011 Annual Average) | |
| | Jan-12 | Feb-12 | Mar-11 | Jan-11 | Feb-11 | Mar-11 | Employment | Earnings |
| Total Agricultural | 37,100 | 37,600 | 42,500 | \$ 12.29 | \$ 12.38 | \$ 12.54 | 63,000 | \$12.19 |
| Agricultural Production/Crops | 16,600 | 16,900 | 19,100 | \$ 12.26 | \$ 12.32 | \$ 12.39 | 32,092 | \$12.02 |
| Agricultural Production/Animal | 700 | 700 | 700 | \$ 13.08 | \$ 13.22 | \$ 13.27 | 800 | \$12.94 |
| Total Agricultural Support | 19,700 | 19,900 | 22,600 | \$ 14.66 | \$ 14.73 | \$ 14.80 | 29,892 | \$14.32 |



North Coast

| North Coast Agricultural Employment and Wages by Industry Sector | | | | | | | | |
|--|----------------------|--------|--------|---------------------------|----------|----------|-----------------------|----------|
| MAJOR SECTOR | (Current Employment) | | | (Average Hourly Earnings) | | | (2011 Annual Average) | |
| | Jan-12 | Feb-11 | Mar-11 | Jan-11 | Feb-11 | Mar-11 | Employment | Earnings |
| Total Agricultural | 12,400 | 12,900 | 12,700 | \$ 13.52 | \$ 13.56 | \$ 13.60 | 14,600 | \$13.02 |
| Agricultural Production/Crops | 6,800 | 7,100 | 7,000 | \$ 13.44 | \$ 13.55 | \$ 13.72 | 8,000 | \$13.06 |
| Agricultural Production/Animal | 1,500 | 1,500 | 1,500 | \$ 11.86 | \$ 11.95 | \$ 12.02 | 1,567 | \$12.03 |
| Total Agricultural Support | 3,900 | 4,100 | 4,000 | \$ 13.41 | \$ 13.55 | \$ 13.62 | 4,850 | \$13.11 |

The EDD is an equal opportunity employer program. You can request alternate formats by calling 916-262-2246.