

Military Occupational Classification

88M - Motor Transport Operator (Army)

2T151 - Vehicle Operations Journeyman (Air Force)

3533 - Logistics Vehicle System Operator (Marines)

LS - Logistics Specialist (Navy)

This packet is designed for men and women in Transportation leaving the military and entering into civilian occupations. It identifies and describes the current military occupation, and profiles five related civilian occupations that share many of the same skill requirements. These five related occupations are examples and individuals may have skills and interests that would qualify them for many other jobs.

These profiles can be used to:

- Prepare for resume writing and job interviews.
- Help make training decisions.
- Explore new career options in occupations that require many of the same skills.

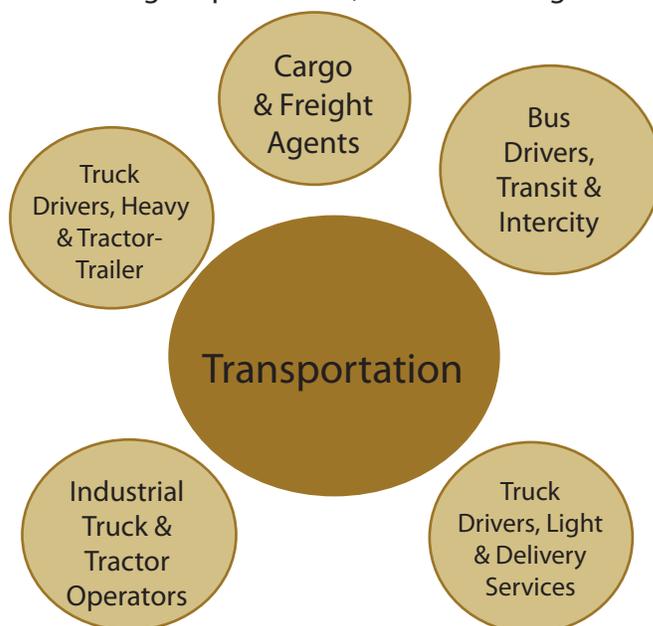
Each Occupation Profile contains the following information:

- Profile of current military occupation, with Top 7 important Duties and Top 3 pertinent Knowledges, Skills, Abilities, and Work Activities.
- Profiles of the most closely related civilian occupations identified, with Top 5 important Tasks; Top 3 pertinent Knowledges, Skills, Abilities, and Work Activities; Labor Market Information; Education and Training Requirements; and Job Listings in your area.

Each information packet is designed to answer questions like "how much can I expect to earn on this job?" and "what's the outlook for this type of work in the next ten years?"

Labor Market Information Division
Workforce Services Branch
Employment Development Department

LaborMarketInfo
www.labormarketinfo.edd.ca.gov



Transportation, cont.

Description

Supervise or operate wheel vehicles to transport personnel and cargo. Perform and manage vehicle operations functions and activities, including dispatching, operating, and servicing motor vehicles such as general and special purpose, base maintenance, and material handling vehicles. Issue driver's licenses, and conduct analyses. Plan, organize, and direct vehicle transportation to support operational missions.

Important Duties

- Operate vehicles and equipment over varied terrain and roadways.
- Operate automated information, communication, and navigation systems that are mounted on vehicles.
- Manage the safety of loading and unloading personnel during transport.
- Oversee the unloading and loading of cargo on vehicles and trailers.
- Secure cargo during inclement weather, and protects it from pilferage.
- Operate material handling equipment (MHE), as required.
- Use mounted and dismounted land navigation techniques.

Important Knowledge, Skills, Abilities, and Work Activities

Knowledge	Skills
Transportation	Operation and Control
Customer and Personal Service	Active Listening
Public Safety and Security	Operation Monitoring
Abilities	Work Activities
Multilimb Coordination	Operating Vehicles, Mechanized Devices, or Equipment
Far Vision	Getting Information
Control Precision	Handling and Moving Objects

Source: Occupational Information Network ([O*NET](#))

Bus Drivers, Transit and Intercity

Description

Drive bus or motor coach, including regular route operations, charters, and private carriage. May assist passengers with baggage. May collect fares or tickets.

Sample Job Titles

Bus Driver, Bus Operator, Motor Coach Operator, Motor Coach Driver, Transit Bus Driver, Transit Coach Operator, Transit Operator, Charter Driver, Driver

Important Tasks

- Drive vehicles over specified routes or to specified destinations according to time schedules, complying with traffic regulations to ensure that passengers have a smooth and safe ride.
- Park vehicles at loading areas so that passengers can board.
- Advise passengers to be seated and orderly while on vehicles.
- Inspect vehicles, and check gas, oil, and water levels prior to departure.
- Assist passengers, such as elderly or disabled individuals, on and off bus, ensure they are seated properly, help carry baggage, and answer questions about bus schedules or routes.

Job Fit

The job of Bus Driver may appeal to those who enjoy occupations involving practical, hands-on problems and solutions, and do not involve a lot of paperwork. This occupation also involves helping or providing service to others.

Education and Training Requirements

Typical Education Level: High school diploma or the equivalent and moderate-term on-the-job training. This is an occupation in which workers can develop skills needed to attain competency after a period of between 1 and 12 months of combined on-the-job experience and informal training.

Certification: California requires those Transit and Intercity Bus Drivers who drive vehicles that carry more than ten passengers to have a valid class "B" driver license. Link to America's Career InfoNet Certification Finder at www.careerinfonet.org and type in the keywords "bus driver" to find more certification programs related to this occupation.

Bus Drivers, Transit and Intercity, cont.

2013 Median Wages

	Hourly	Annual
California	\$20.61	\$42,871
San Francisco-San Mateo-Redwood City	\$25.69	\$53,429
Oakland-Fremont-Hayward	\$24.29	\$50,511
Sacramento-Arden Arcade-Roseville	\$24.96	\$51,917

Source: [Occupational Employment Statistics Survey 2013 1st Q](#)

Projections of Employment - California Long-Term

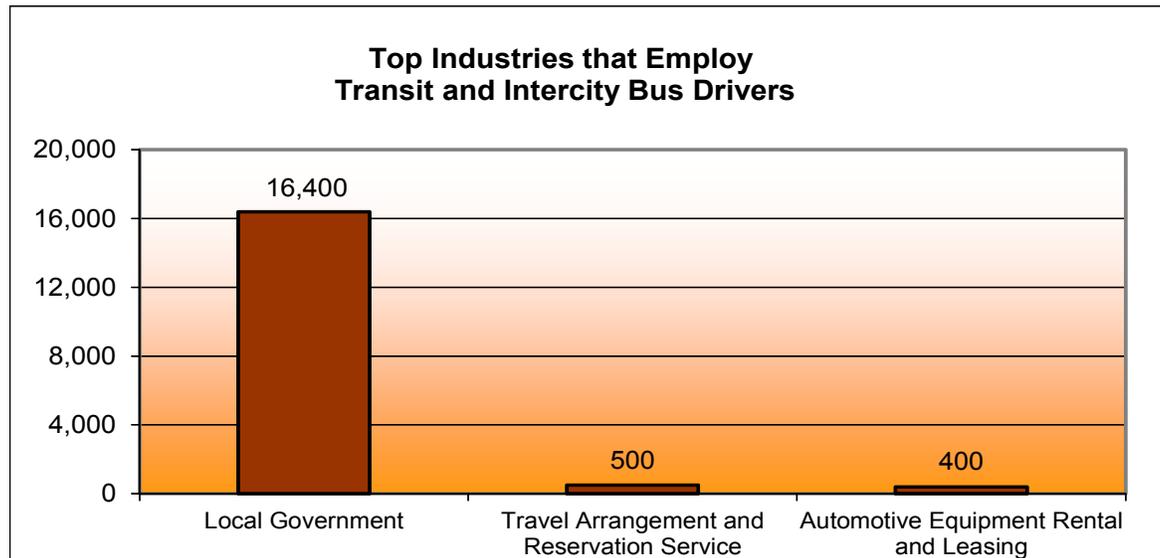
Est. # of Workers (2010-2020)		Numeric Change	Percent Change	Average Annual Job Openings
26,600	30,400	3,800	14.3	890

Projections of Employment - California Short-Term

Est. # of Workers (2012-2014)		Numeric Change	Percent Change	Average Annual Job Openings
26,700	27,300	600	2.2	730

Source: [EDD/LMID Projections of Employment by Occupation](#)

Top Industries that Employ this Occupation



Source: [CA Staffing Patterns](#)

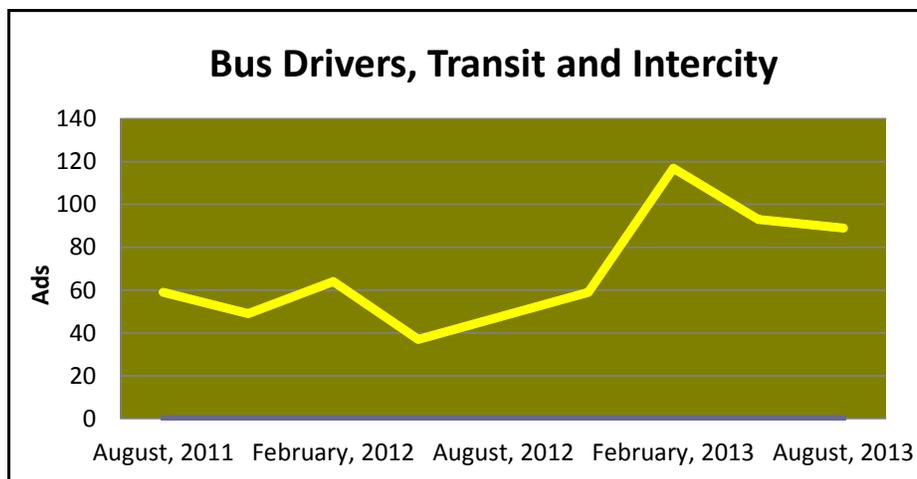
Bus Drivers, Transit and Intercity, cont.

Recent Job Openings for this Occupation

Month	Total Job Listings	Top Counties Reported	Sample of Employers
July 2013	103	<ul style="list-style-type: none"> San Francisco Marin 	<ul style="list-style-type: none"> MV Transit MV Transportation
August 2013	79	<ul style="list-style-type: none"> San Francisco Sonoma 	<ul style="list-style-type: none"> Veolia Transportation, Inc. MV Transportation
September 2013	77	<ul style="list-style-type: none"> San Francisco Sacramento 	<ul style="list-style-type: none"> Veolia Transportation, Inc. MV Transportation

Source: [The Conference Board Help Wanted Online™ \(HWOL\) data series - Hiring Demand Dashboard](#)

Regional 2-Year Online Job Ad Trend for this Occupation



Source: [The Conference Board Help Wanted Online™ \(HWOL\) data series - Hiring Demand Dashboard](#)

Regional Supply and Demand for this Occupation

Estimated Candidate Supply	8,500
Employers Hiring	21
# of Employers Who Have Hired in the Past Four Years	167
Average Posting Period	41 days

Source: [WANTED Analytics](#): Date accessed 9/30/13

Bus Drivers, Transit and Intercity, cont.

Important Knowledge, Skills, Abilities, and Work Activities

Knowledge	Description
Transportation	Knowledge of principles and methods for moving people or goods by air, rail, sea, or road, including the relative costs and benefits.
Public Safety and Security	Knowledge of relevant equipment, policies, procedures, and strategies to promote effective local, state, or national security operations for the protection of people, data, property, and institutions.
Customer and Personal Service	Knowledge of principles and processes for providing customer and personal services. This includes customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction.
Skill	Description
Operation and Control	Controlling operations of equipment or systems.
Operation Monitoring	Watching gauges, dials, or other indicators to make sure a machine is working properly.
Active Listening	Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.
Ability	Description
Far Vision	The ability to see details at a distance.
Control Precision	The ability to quickly and repeatedly adjust the controls of a machine or a vehicle to exact positions.
Multilimb Coordination	The ability to coordinate two or more limbs (for example, two arms, two legs, or one leg and one arm) while sitting, standing, or lying down. It does not involve performing the activities while the whole body is in motion.
Work Activity	Description
Operating Vehicles, Mechanized Devices, or Equipment	Running, maneuvering, navigating, or driving vehicles or mechanized equipment, such as forklifts, passenger vehicles, aircraft, or water craft.
Inspecting Equipment, Structures, or Material	Inspecting equipment, structures, or materials to identify the cause of errors or other problems or defects.
Communicating with Supervisors, Peers, or Subordinates	Providing information to supervisors, co-workers, and subordinates by telephone, in written form, e-mail, or in person.

Source: Occupational Information Network ([O*NET](#))

Cargo and Freight Agents

Description

Expedite and route movement of incoming and outgoing cargo and freight shipments in airline, train, and trucking terminals, and shipping docks. Take orders from customers and arrange pickup of freight and cargo for delivery to loading platform.

Sample Job Titles

Dispatcher, Logistics Service Representative, Drop Shipment Clerk, Load Planner, Documentation Clerk, Freight Broker, Intermodal Dispatcher, Logistics Coordinator

Important Tasks

- Negotiate and arrange transport of goods with shipping or freight companies.
- Notify consignees, passengers, or customers of the arrival of freight or baggage, and arrange for delivery.
- Advise clients on transportation and payment methods.
- Prepare manifests showing baggage, mail, and freight weights, and number of passengers on airplanes, and transmit data to destinations.
- Determine method of shipment and prepare bills of lading, invoices, and other shipping documents.

Job Fit

The job of Cargo and Freight Agent may appeal to those who enjoy following set procedures and routines as well as working with data and details more than with ideas. This occupation involves starting up and carrying out projects.

Education and Training Requirements

Typical Education Level: High school diploma or the equivalent and short-term on-the-job training. This is an occupation in which workers can develop skills needed to attain competency after a period of one month or less of combined on-the-job experience and informal training.

Certification: Link to America's Career InfoNet Certification Finder at www.careerinfonet.org and type in the keywords "cargo agent" to find certification programs related to this occupation.

Cargo and Freight Agents, cont.

2013 Median Wages

	Hourly	Annual
California	\$20.43	\$42,479
San Francisco-San Mateo-Redwood City	\$22.76	\$47,336
Oakland-Fremont-Hayward	\$27.00	\$56,164
San Jose-Sunnyvale-Santa Clara	\$21.62	\$44,970
Sacramento-Arden Arcade-Roseville	\$17.22	\$35,827

Source: [Occupational Employment Statistics Survey 2013 1st Q](#)

Projections of Employment - California Long-Term

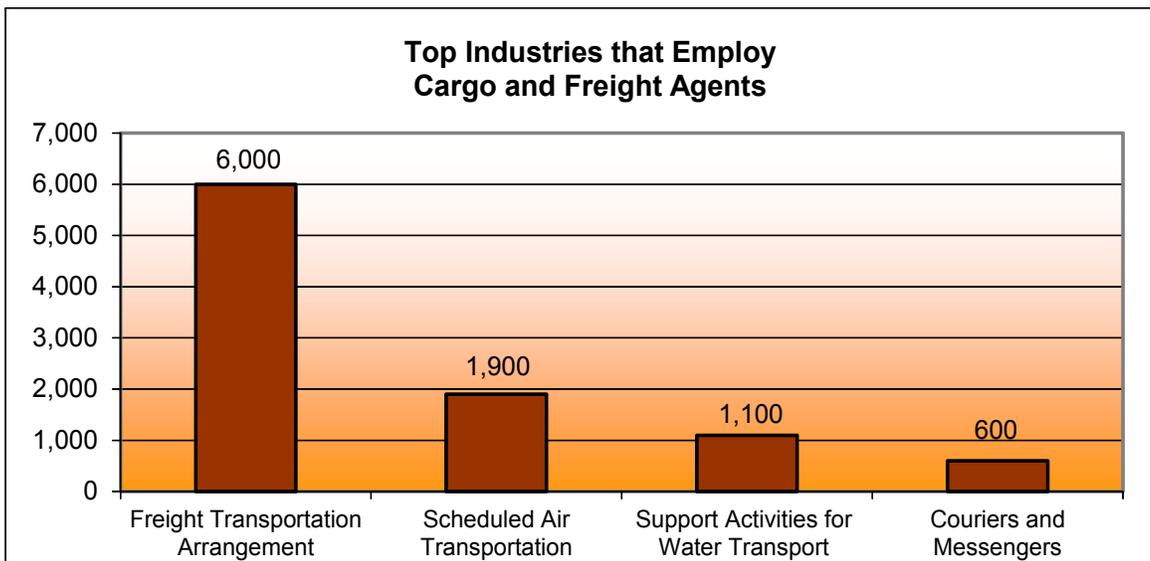
Est. # of Workers (2010-2020)		Numeric Change	Percent Change	Average Annual Job Openings
11,400	14,100	2,700	23.7	560

Projections of Employment - California Short-Term

Est. # of Workers (2012-2014)		Numeric Change	Percent Change	Average Annual Job Openings
12,100	12,500	400	3.3	490

Source: [EDD/LMID Projections of Employment by Occupation](#)

Top Industries that Employ this Occupation



Source: [CA Staffing Patterns](#)

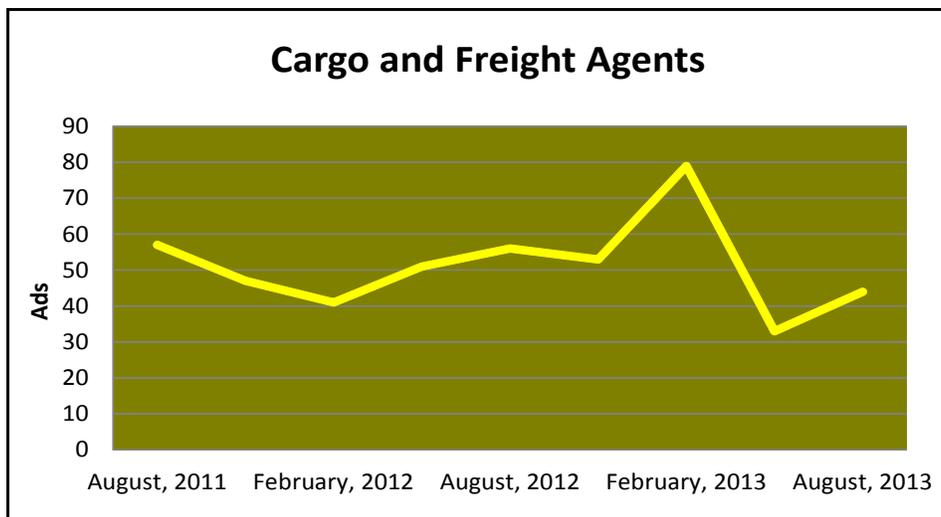
Cargo and Freight Agents, cont.

Recent Job Openings for this Occupation

Month	Total Job Listings	Top Counties Reported	Sample of Employers
July 2013	44	<ul style="list-style-type: none"> San Francisco San Mateo 	<ul style="list-style-type: none"> Interstate Logistics Systems Talmo & Associates
August 2013	52	<ul style="list-style-type: none"> San Francisco San Mateo 	<ul style="list-style-type: none"> Brock, LLC Interstate Logistics Systems
September 2013	45	<ul style="list-style-type: none"> San Mateo San Francisco 	<ul style="list-style-type: none"> Brock, LLC Interstate Logistics Systems

Source: [The Conference Board Help Wanted Online™ \(HWOL\) data series - Hiring Demand Dashboard](#)

Regional 2-Year Online Job Ad Trend for this Occupation



Source: [The Conference Board Help Wanted Online™ \(HWOL\) data series - Hiring Demand Dashboard](#)

Regional Supply and Demand for this Occupation

Estimated Candidate Supply	2,100
Employers Hiring	16
# of Employers Who Have Hired in the Past Four Years	140
Average Posting Period	54 days

Source: [WANTED Analytics](#); Date accessed 9/30/13

Cargo and Freight Agents, cont.

Important Knowledge, Skills, Abilities, and Work Activities

Knowledge	Description
Transportation	Knowledge of principles and methods for moving people or goods by air, rail, sea, or road, including the relative costs and benefits.
Customer and Personal Service	Knowledge of principles and processes for providing customer and personal services. This includes customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction.
English Language	Knowledge of the structure and content of the English language including the meaning and spelling of words, rules of composition, and grammar.
Skill	Description
Speaking	Talking to others to convey information effectively.
Active Listening	Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.
Critical Thinking	Using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions or approaches to problems.
Ability	Description
Oral Comprehension	The ability to listen to and understand information and ideas presented through spoken words and sentences.
Oral Expression	The ability to communicate information and ideas in speaking so others will understand.
Written Comprehension	The ability to read and understand information and ideas presented in writing.
Work Activity	Description
Making Decisions and Solving Problems	Analyzing information and evaluating results to choose the best solution and solve problems.
Getting Information	Observing, receiving, and otherwise obtaining information from all relevant sources.
Interacting With Computers	Using computers and computer systems (including hardware and software) to program, write software, set up functions, enter data, or process information.

Source: Occupational Information Network ([O*NET](#))

Industrial Truck and Tractor Operators

Description

Operate industrial trucks or tractors equipped to move materials around a warehouse, storage yard, factory, construction site, or similar location.

Sample Job Titles

Forklift Operator, Material Handler, Fork Lift Operator, Truck Driver, Fork Truck Driver, Lift Truck Operator, Forklift Driver, Fork Lift Technician, Spotter Driver, Fork Lift Driver

Important Tasks

- Inspect product load for accuracy, and safely move it around the warehouse or facility to ensure timely and complete delivery.
- Move controls to drive gasoline- or electric-powered trucks, cars, or tractors and transport materials between loading, processing, and storage areas.
- Move levers and controls that operate lifting devices, such as forklifts, lift beams and swivel-hooks, hoists, and elevating platforms, to load, unload, transport, and stack material.
- Position lifting devices under, over, or around loaded pallets, skids, and boxes, and secure material or products for transport to designated areas.
- Manually or mechanically load or unload materials from pallets, skids, platforms, cars, lifting devices, or other transport vehicles.

Job Fit

The job of Industrial Truck and Tractor Operator may appeal to those enjoy activities that include practical, hands-on problems and solutions. It may appeal to those who enjoy working independently with tools and machinery.

Education and Training Requirements

Typical Education Level: Less than a high school diploma, less than one year of work experience, and short-term on the job training. This is an occupation in which workers can develop skills needed to attain competency after a period of one month or less of combined on-the-job experience and informal training.

Certification: Link to America's Career InfoNet Certification Finder at www.careerinfonet.org and type in the keywords "industrial truck" to find certification programs related to this occupation.

Industrial Truck and Tractor Operators, cont.

2013 Median Wages

	Hourly	Annual
California	\$16.50	\$34,321
San Francisco-San Mateo-Redwood City	\$19.13	\$39,776
Oakland-Fremont-Hayward	\$20.26	\$42,124
San Jose-Sunnyvale-Santa Clara	\$18.01	\$37,455
Sacramento-Arden Arcade-Roseville	\$17.09	\$35,545
Redding	\$20.29	\$42,202

Source: [Occupational Employment Statistics Survey 2013 1st Q](#)

Projections of Employment - California Long-Term

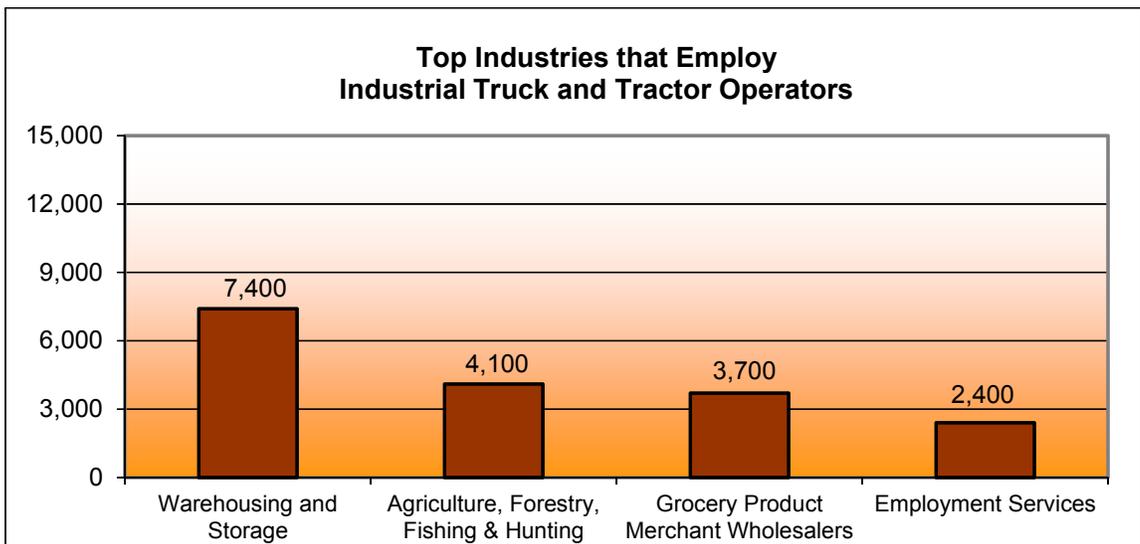
Est. # of Workers (2010-2020)		Numeric Change	Percent Change	Average Annual Job Openings
59,100	68,100	9,000	15.2	2,570

Projections of Employment - California Short-Term

Est. # of Workers (2012-2014)		Numeric Change	Percent Change	Average Annual Job Openings
63,500	66,000	2,500	3.9	2,960

Source: [EDD/LMID Projections of Employment by Occupation](#)

Top Industries that Employ this Occupation



Source: [CA Staffing Patterns](#)

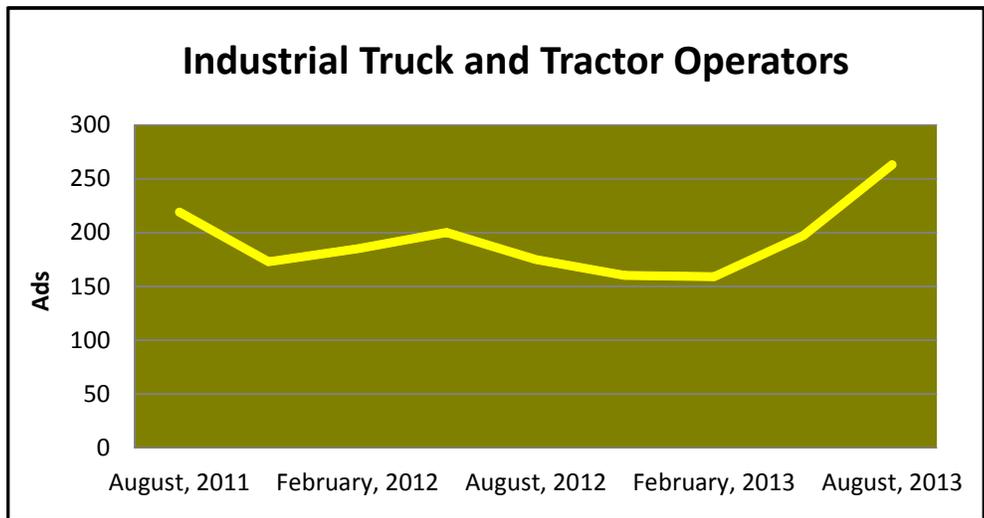
Industrial Truck and Tractor Operators, cont.

Recent Job Openings for this Occupation

Month	Total Job Listings	Top Counties Reported	Sample of Employers
July 2013	249	<ul style="list-style-type: none"> Alameda San Joaquin 	<ul style="list-style-type: none"> Randstad Lowe's
August 2013	260	<ul style="list-style-type: none"> San Joaquin San Francisco 	<ul style="list-style-type: none"> Randstad Lowe's
September 2013	231	<ul style="list-style-type: none"> San Joaquin Alameda 	<ul style="list-style-type: none"> Randstad Aerotek

Source: [The Conference Board Help Wanted Online™ \(HWOL\) data series - Hiring Demand Dashboard](#)

Regional 2-Year Online Job Ad Trend for this Occupation



Source: [The Conference Board Help Wanted Online™ \(HWOL\) data series - Hiring Demand Dashboard](#)

Regional Supply and Demand for this Occupation

Estimated Candidate Supply	22,000
Employers Hiring	39
# of Employers Who Have Hired in the Past Four Years	416
Average Posting Period	37 days

Source: [WANTED Analytics](#); Date accessed 9/30/13

Industrial Truck and Tractor Operators, cont.

Important Knowledge, Skills, Abilities, and Work Activities

Knowledge	Description
Production and Processing	Knowledge of raw materials, production processes, quality control, costs, and other techniques for maximizing the effective manufacture and distribution of goods.
Mathematics	Knowledge of arithmetic, algebra, geometry, calculus, statistics, and their applications.
Customer and Personal Service	Knowledge of principles and processes for providing customer and personal services. This includes customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction.
Skill	Description
Operation and Control	Controlling operations of equipment or systems.
Operation Monitoring	Watching gauges, dials, or other indicators to make sure a machine is working properly.
Coordination	Adjusting actions in relation to others' actions.
Ability	Description
Control Precision	The ability to quickly and repeatedly adjust the controls of a machine or a vehicle to exact positions.
Multilimb Coordination	The ability to coordinate two or more limbs (for example, two arms, two legs, or one leg and one arm) while sitting, standing, or lying down. It does not involve performing the activities while the whole body is in motion.
Response Orientation	The ability to choose quickly between two or more movements in response to two or more different signals (lights, sounds, pictures). It includes the speed with which the correct response is started with the hand, foot, or other body part.
Work Activity	Description
Operating Vehicles, Mechanized Devices, or Equipment	Running, maneuvering, navigating, or driving vehicles or mechanized equipment, such as forklifts, passenger vehicles, aircraft, or water craft.
Handling and Moving Objects	Using hands and arms in handling, installing, positioning, and moving materials, and manipulating things.
Getting Information	Observing, receiving, and otherwise obtaining information from all relevant sources.

Source: Occupational Information Network ([O*NET](#))

Truck Drivers, Heavy and Tractor-Trailer

Description

Drive a tractor-trailer combination or a truck with a capacity of at least 26,000 pounds Gross Vehicle Weight (GVW). May be required to unload truck. Requires commercial drivers' license.

Sample Job Titles

Truck Driver, Driver, Over the Road Driver (OTR Driver), Line Haul Driver, Delivery Driver, Owner Operator, Road Driver, Semi Truck Driver, City Driver, Feeder Driver

Important Tasks

- Check vehicles to ensure that mechanical, safety, and emergency equipment is in good working order.
- Maneuver trucks into loading or unloading positions, following signals from loading crew and checking that vehicle and loading equipment are properly positioned.
- Collect delivery instructions from appropriate sources, verifying instructions and routes.
- Maintain logs of working hours or of vehicle service or repair status, following applicable state and federal regulations.
- Report vehicle defects, accidents, traffic violations, or damage to the vehicles.

Job Fit

The job of Heavy and Tractor-Trailer Truck Driver may appeal to those who enjoy working independently outdoors, driving, and working closely with others. This occupation involves practical, hands-on problems and solutions and working with details.

Education and Training Requirements

Typical Education Level: High school diploma or the equivalent, one to five years of work experience, and moderate-term on-the-job training. This is an occupation in which workers can develop skills needed to attain competency after a period of between 1 and 12 months of combined on-the-job experience and informal training.

Certification: California requires Truck Drivers, Heavy and Tractor-Trailer to have a valid class "A" driver license. Link to America's Career InfoNet Certification Finder at www.careerinfonet.org and type in the keywords "truck driver" to find more certification programs related to this occupation.

Truck Drivers, Heavy and Tractor-Trailer, cont.

2013 Median Wages

	Hourly	Annual
California	\$19.91	\$41,423
San Francisco-San Mateo-Redwood City	\$23.00	\$47,854
Oakland-Fremont-Hayward	\$20.92	\$43,501
San Jose-Sunnyvale-Santa Clara	\$21.54	\$44,792
Sacramento-Arden Arcade-Roseville	\$20.02	\$41,649
Redding	\$19.28	\$40,098

Source: [Occupational Employment Statistics Survey 2013 1st Q](#)

Projections of Employment - California Long-Term

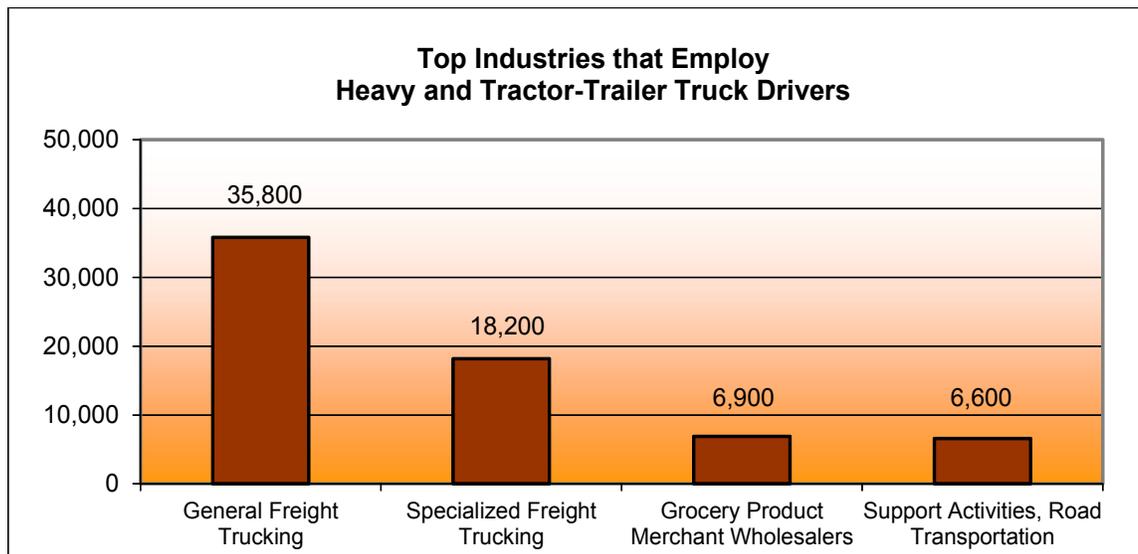
Est. # of Workers (2010-2020)		Numeric Change	Percent Change	Average Annual Job Openings
128,900	154,300	25,400	19.7	5,100

Projections of Employment - California Short-Term

Est. # of Workers (2012-2014)		Numeric Change	Percent Change	Average Annual Job Openings
137,600	143,800	6,200	4.5	5,630

Source: [EDD/LMID Projections of Employment by Occupation](#)

Top Industries that Employ this Occupation



Source: [CA Staffing Patterns](#)

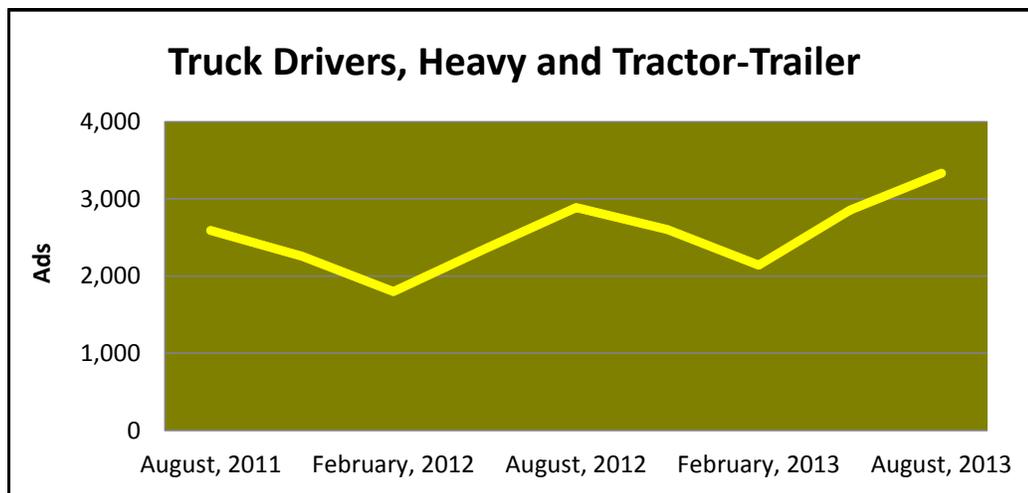
Truck Drivers, Heavy and Tractor-Trailer, cont.

Recent Job Openings for this Occupation

Month	Total Job Listings	Top Counties Reported	Sample of Employers
July 2013	3,355	<ul style="list-style-type: none"> San Joaquin Sacramento 	<ul style="list-style-type: none"> CR England, Inc. Earl Henderson Trucking
August 2013	3,399	<ul style="list-style-type: none"> San Joaquin San Francisco 	<ul style="list-style-type: none"> C.R. England, Inc. CDL Link
September 2013	3,313	<ul style="list-style-type: none"> San Joaquin Sacramento 	<ul style="list-style-type: none"> C.R. England, Inc. CDL Link

Source: [The Conference Board Help Wanted Online™ \(HWOL\) data series - Hiring Demand Dashboard](#)

Regional 2-Year Online Job Ad Trend for this Occupation



Source: [The Conference Board Help Wanted Online™ \(HWOL\) data series - Hiring Demand Dashboard](#)

Regional Supply and Demand for this Occupation

Estimated Candidate Supply	45,000
Employers Hiring	342
# of Employers Who Have Hired in the Past Four Years	1,851
Average Posting Period	57 days

Source: [WANTED Analytics: Date accessed 9/30/13](#)

Truck Drivers, Heavy and Tractor-Trailer, cont.

Important Knowledge, Skills, Abilities, and Work Activities

Knowledge	Description
Transportation	Knowledge of principles and methods for moving people or goods by air, rail, sea, or road, including the relative costs and benefits.
Public Safety and Security	Knowledge of relevant equipment, policies, procedures, and strategies to promote effective local, state, or national security operations for the protection of people, data, property, and institutions.
Mechanical	Knowledge of machines and tools, including their designs, uses, repair, and maintenance.
Skill	Description
Operation and Control	Controlling operations of equipment or systems.
Operation Monitoring	Watching gauges, dials, or other indicators to make sure a machine is working properly.
Judgment and Decision Making	Considering the relative costs and benefits of potential actions to choose the most appropriate one.
Ability	Description
Control Precision	The ability to quickly and repeatedly adjust the controls of a machine or a vehicle to exact positions.
Far Vision	The ability to see details at a distance.
Multilimb Coordination	The ability to coordinate two or more limbs (for example, two arms, two legs, or one leg and one arm) while sitting, standing, or lying down. It does not involve performing the activities while the whole body is in motion.
Work Activity	Description
Operating Vehicles, Mechanized Devices, or Equipment	Running, maneuvering, navigating, or driving vehicles or mechanized equipment, such as forklifts, passenger vehicles, aircraft, or water craft.
Inspecting Equipment, Structures, or Material	Inspecting equipment, structures, or materials to identify the cause of errors or other problems or defects.
Getting Information	Observing, receiving, and otherwise obtaining information from all relevant sources.

Source: Occupational Information Network ([O*NET](#))

Truck Drivers, Light and Delivery Services

Description

Drive a light vehicle, such as a truck or van, with a capacity of less than 26,000 pounds Gross Vehicle Weight (GVW), primarily to deliver or pick up merchandise or to deliver packages. May load and unload vehicle.

Sample Job Titles

Truck Driver, Delivery Driver, Driver, Package Car Driver, Package Delivery Driver, Service Provider, Bulk Delivery Driver, Route Driver, Run Driver, Utility Driver

Important Tasks

- Obey traffic laws and follow established traffic and transportation procedures.
- Inspect and maintain vehicle supplies and equipment, such as gas, oil, water, tires, lights, or brakes, to ensure that vehicles are in proper working condition.
- Report any mechanical problems encountered with vehicles.
- Present bills and receipts and collect payments for goods delivered or loaded.
- Load and unload trucks, vans, or automobiles.

Job Fit

The job of Light or Delivery Service Truck Driver will appeal to those who like to work independently and outdoors, provide service to others, work with details, and perform physical activities. This occupation satisfies those with realistic interests. Realistic occupations frequently involve practical, hands-on problems and solutions.

Education and Training Requirements

Typical Education Level: A high school diploma or the equivalent and short-term on-the-job training. This is an occupation in which workers can develop skills needed to attain competency after a period of one month or less of combined on-the-job experience and informal training.

Certification: Link to America's Career InfoNet Certification Finder at www.careerinfonet.org and type in the keywords "truck driver" to find certification programs related to this occupation.

Truck Drivers, Light and Delivery Services, cont.

2013 Median Wages

	Hourly	Annual
California	\$14.77	\$30,726
San Francisco-San Mateo-Redwood City	\$15.79	\$32,852
Oakland-Fremont-Hayward	\$16.22	\$33,731
San Jose-Sunnyvale-Santa Clara	\$15.00	\$31,187
Sacramento-Arden Arcade-Roseville	\$16.32	\$33,954
Redding	\$15.58	\$32,404

Source: [Occupational Employment Statistics Survey 2013 1st Q](#)

Projections of Employment - California Long-Term

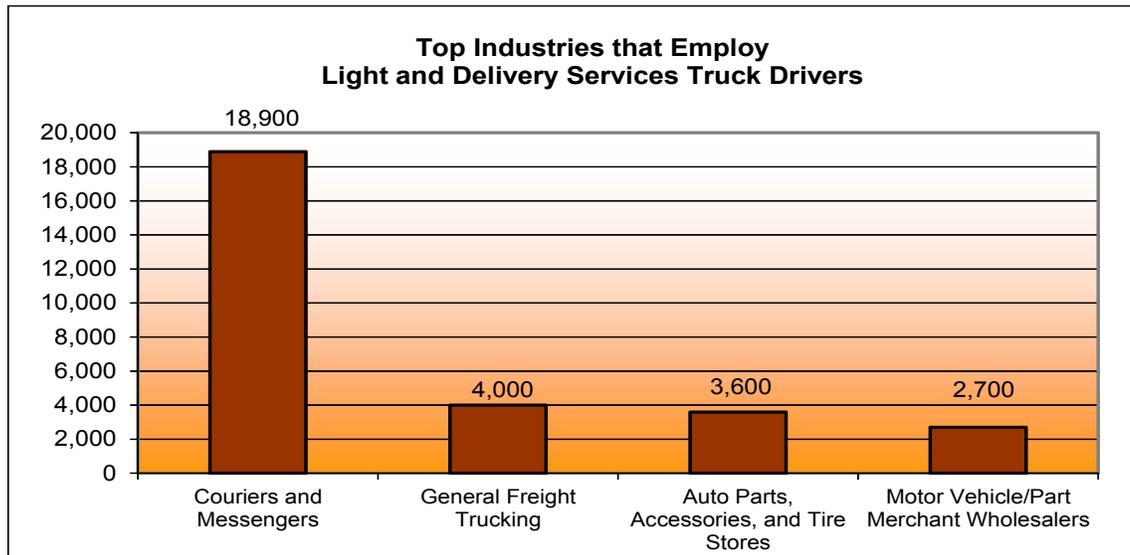
Est. # of Workers (2010-2020)		Numeric Change	Percent Change	Average Annual Job Openings
98,300	111,500	13,200	13.4	3,280

Projections of Employment - California Short-Term

Est. # of Workers (2012-2014)		Numeric Change	Percent Change	Average Annual Job Openings
101,800	105,300	3,500	3.4	3,640

Source: [EDD/LMID Projections of Employment by Occupation](#)

Top Industries that Employ this Occupation



Source: [CA Staffing Patterns](#)

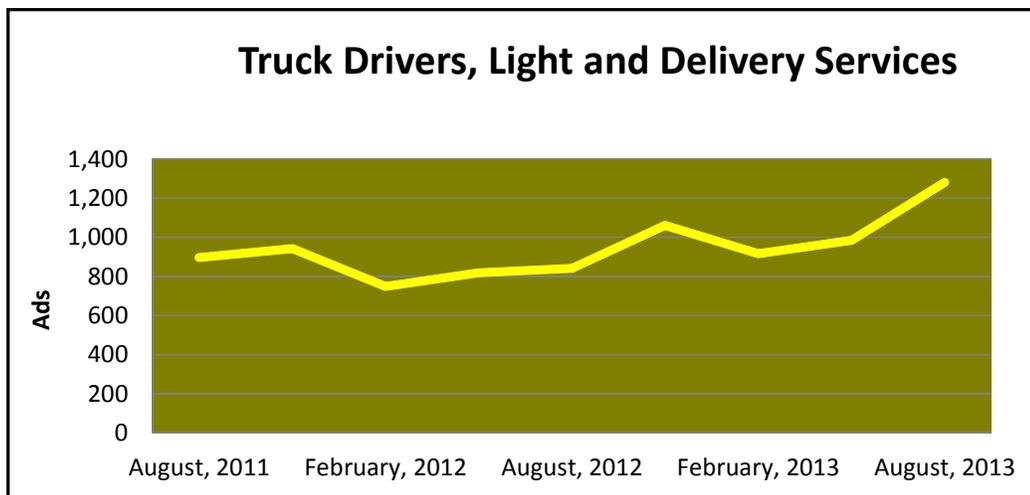
Truck Drivers, Light and Delivery Services, cont.

Recent Job Openings for this Occupation

Month	Total Job Listings	Top Counties Reported	Sample of Employers
July 2013	1,316	<ul style="list-style-type: none"> Alameda San Francisco 	<ul style="list-style-type: none"> Quest Diagnostics Safeway Companies
August 2013	1,262	<ul style="list-style-type: none"> San Francisco Alameda 	<ul style="list-style-type: none"> Quest Diagnostics Airgas Inc.
September 2013	1,264	<ul style="list-style-type: none"> Alameda San Francisco 	<ul style="list-style-type: none"> Airgas Inc. Quest Diagnostics

Source: [The Conference Board Help Wanted Online™ \(HWOL\) data series - Hiring Demand Dashboard](#)

Regional 2-Year Trend for this Occupation



Source: [The Conference Board Help Wanted Online™ \(HWOL\) data series - Hiring Demand Dashboard](#)

Regional Supply and Demand for this Occupation

Estimated Candidate Supply	33,000
Employers Hiring	196
# of Employers Who Have Hired in the Past Four Years	1,363
Average Posting Period	42 days

Source: [WANTED Analytics: Date accessed 9/30/13](#)

Truck Drivers, Light and Delivery Services, cont.

Important Knowledge, Skills, Abilities, and Work Activities

Knowledge	Description
Transportation	Knowledge of principles and methods for moving people or goods by air, rail, sea, or road, including the relative costs and benefits.
Customer and Personal Service	Knowledge of principles and processes for providing customer and personal services. This includes customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction.
Administration and Management	Knowledge of business and management principles involved in strategic planning, resource allocation, human resources modeling, leadership technique, production methods, and coordination of people and resources.
Skill	Description
Active Listening	Giving full attention to what other people are saying, taking time to understand the points being made, asking questions as appropriate, and not interrupting at inappropriate times.
Speaking	Talking to others to convey information effectively.
Critical Thinking	Using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions or approaches to problems.
Ability	Description
Multilimb Coordination	The ability to coordinate two or more limbs (for example, two arms, two legs, or one leg and one arm) while sitting, standing, or lying down. It does not involve performing the activities while the whole body is in motion.
Far Vision	The ability to see details at a distance.
Problem Sensitivity	The ability to tell when something is wrong or is likely to go wrong. It does not involve solving the problem, only recognizing there is a problem.
Work Activity	Description
Operating Vehicles, Mechanized Devices, or Equipment	Running, maneuvering, navigating, or driving vehicles or mechanized equipment, such as forklifts, passenger vehicles, aircraft, or water craft.
Getting Information	Observing, receiving, and otherwise obtaining information from all relevant sources.
Handling and Moving Objects	Using hands and arms in handling, installing, positioning, and moving materials, and manipulating things.

Source: Occupational Information Network ([O*NET](#))